

HANS STAHLER

551 Fifth Avenue

New York, November 6th, 1936.

Franke Levasseur & Co.,  
280 Craig Street,  
Montreal, Canada.

Gentlemen:

I received cable word from Germany today that in spite of the now effective official trade agreement between Ottawa and Germany, a possibility exists to arrange new barter deals provided the application in Germany is being filed before November 15th. and provided the amount is above RM 50,000.00. Shipment could be made next Spring.

This seems to be the last chance to secure a barter discount on next year's supplies and I shall be glad to receive your wire should you want to try the application. In that case, please cable to your German suppliers, and I will notify my Hamburg office at the same time so that no time is wasted to used this possibility. The discount will be between 20 and 22 percent.

Very truly yours,

HANS STAHLER (signed)

HS;JP.