

July 10th, 1974  
Circulation Division  
Main Library

AUCE - Union Contract Committee:

It has been suggested to me that a possible course of action in negotiating salaries is to ask for a lesser sum e.g. \$ 100 per month across the board retroactive to January 1st, 1974 with an additional increase of let us say \$ 100 across the board effective October 1st, 1974.

This may be more appealing to the UBC Administration to have a formula similar to the above which may bring both parties closer to an agreement without the Union backing down too far and the Administration being immovable on the retroactive date re the wage demands. The figures quoted are only used as an example to illustrate the intent of the suggestion.

Yours sincerely

*Pat Gibson*  
Pat Gibson

cc: Emerald Murphy, Law Faculty, Contract Chairman  
Ray Galbraith, Main Library, Div. 10  
✓ Jean Rance, Information Services, President