

# LOUIS WOLF & CO., Inc.

IMPORTERS of TOYS - NOVELTIES - DOLLS

114-120 East 23rd St.  
New York, N. Y

April 19th, 1938

German Consular  
Montreal, Que.  
Canada

Handels-Abt.

Offch. Kons. Montreal  
Eing.: 20. APR. 1938  
Eageb. Nr. \_\_\_\_\_  
21st

Sir:-

We are importers of German merchandise into Canada. We have been informed that the German Government allows a discount of 33-1/3% on the regular price of merchandise exported to Canada.

Please advise us by return of mail whether this discount refers to Toys, Tree Ornaments, Harmonicas, cheap Musical Instruments, Religious Figures, and etc. We also understand that the merchandise is payable in 100% free Reichsmarks.

Enclosed please find copy of Canadian invoice, which the German exporter must use. You will notice that there is a column marked "Fair Market Value etc." and another marked "Selling Price to Purchaser in Canada".

It is not clear to us how this merchandise will be billed. For example, we will take an item that cost R.M. 6.00 per gross to the United States. If our information is correct we will receive 33-1/3% discount, or the item will only cost us R.M. 4.00 per gross. What amount will they show as the Fair Market Value? We are listing below several examples.

| <u>Invoice Reading</u>  | <u>Fair Market Value &amp; etc.</u> | <u>Selling Price etc.</u>                 |
|-------------------------|-------------------------------------|---|
| 100 gross @ R.M. 4. gr. | R.M. 400.00                         | R.M. 400.00                               |
|                         | or will it read -                   |   |
| 100 gro. @ R.M. 4.00 "  | R.M. 600.00                         | R.M. 400.00                               |
|                         | or -                                |   |
| 100 gro. @ R.M. 6.00 "  | R.M. 600.00                         | R.M. 600.00<br>less 33-1/3% or R.M.400.00 |

Your prompt reply to our inquiries will be appreciated.

Very truly yours,

LOUIS WOLF & CO., Inc.

ST\*RIB

*Handelsabteilung*  
The Home of Perfection Products — Established 1870



April 22, 1938

Ha. Handelsabk.

*mh 23/4*

Messrs. Louis Wolf & Co., Inc.,  
114-120 East 23rd St.,  
New York, N.Y.

Dear Sirs,

I have pleasure in enclosing herewith for your information copy of Memorandum Series D No.83, issued by the Department of National Revenue, Ottawa, on April 27, 1937, which will cover the various questions contained in your letter of April 19th.

Yours very truly,

Encl.

(Dr. H. Bekner)  
German Consul